# Outcome of the Negotiations: Accounting for Transparency & Lobbying

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#### A Few Additional Issues

- · Simulation v. the real world
  - · Role of lobbying
  - Transparency positive or negative role?
  - Role of the public
- · Features of selected policies
  - Climate clubs
  - · Carbon tariffs
  - FTAs

#### Additional Sources Online

- D'Angelo & Ranalli (2019): The Dark Side of Sunlight
   How Transparency Helps Lobbyists and Hurts the Public. Foreign Affairs, 2019
- W. Nordhaus (2019): Climate Change: The Ultimate Challenge for Economics. AER 2019, 109(6): 1991– 2014
- Nordhaus: Climate Clubs and Carbon Pricing in Cramton et al. (eds.): Global Carbon Pricing
- Massiot (2020): Climate action: the latest target of Europe's fossil fuel lobbyists

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## Massiot (2020):

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- The European Green Deal, the commission's €1tn plan to prepare the European economy for confronting the climate crisis, has prompted a round of intensive lobbying activity.
- "Since 2010, the five main oil and gas corporations and their fossil fuel lobby groups have spent at least a quarter of a billion euros buying influence at the heart of European decision-making,"
- Pascal Canfin, MEP: "DG Energy is very permeable to the gas lobby,"

# How much more difficult would it be to reach a viable consensus if:

- The public was present at the negotiations?
- If the lobbyists were trying to influence the outcome?

Economic Policy: Demand & Supply Factors

Individual preferences

Interest groups

"demand side" of policy

for policy outcome

Institutional structure of government

Source: Rodrik (1995)

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- James D'Angelo and Brent Ranalli: The Dark Side of Sunlight - How Transparency Helps Lobbyists and Hurts the Public. Foreign Affairs, 2019
- · Interesting claims:
  - The U.S. Congress is broken. Legislators prioritize political posturing and self-aggrandizement over the actual business of legislation.
  - The problem began in 1970, when a group of liberal Democrats in the House of Representatives spearheaded the passage of new rules known as "sunshine reforms."

# Sunshine burning...

- By diminishing secrecy, they opened up the legislative process to a host of actors:
  - corporations, special interests, foreign governments, members
    of the executive branch—that pay far greater attention to the
    thousands of votes taken each session than the public does.
- The reforms also deprived members of Congress of the privacy they once relied on to forge compromises with political opponents behind closed doors, and they encouraged them to bring useless amendments to the floor for the sole purpose of political theater.
- David King:
  - "The reform of longest-lasting significance provided that House votes in the Committee of the Whole be recorded on request."

#### EU v. the USA

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- Different system of elections
- EU institutions bigger distance from voters?
- But: lobbying still takes place
  - Massiot (2020): Climate action: the latest target of Europe's fossil fuel lobbyists
    - https://www.theguardian.com/world/2020/mar/04/climate-actionthe-latest-target-of-europes-fossil-fuel-lobbyists
  - Interesting role of experts such as the CEPS
    - Firms are welcome to join CEPS as corporate members. ExxonMobil, for example, pays £15,000 a year for this access. The thinktank has organised members-only breakfast meetings with guests such as Frans Timmermans, now EU commissioner in charge of the Green Deal.

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# From the Text (Not Verified):

- The European Energy Forum (EEF) is the perfect organiser: it is headed by Jerzy Buzek, an MEP for the European People's party (EPP), a former prime minister of Poland, a former president of the European parliament and currently chair of its industry research and energy committee. The forum boasts 82 associate members, firms that pay "at least" €7,000 a year in membership fees. Predictably they are all in the oil and gas sector
- The EEF politely turned down a media request to attend an earlier gathering on 26 November entitled "Gas: Driving the Energy Transition". "We do not accept journalists at our events,"

#### Lobbying and Collective Action

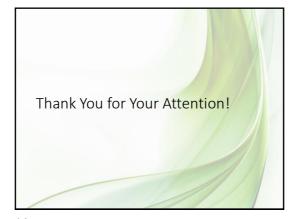
- Problem of lobbying free riders
- Olson (1965): lobby organization is easier with fewer members, in more concentrated industries, with more similar members, with greater external threats
- Becker (1983): small groups will be successful in taxing larger groups for their subsidies
- Consumers are as a group much weaker than concentrated industries – there are many of them, very different in their preferences, potential benefits are low for each individual, it is easy to be a free rider

Selected Features of the Consensus

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### FTAs and Environment

- Yes
  - Current examples: discussion over EU-Mercosur agreement
    - European Greens: Stop the EU-Mercosur trade deal and make all trade agreements work for sustainable development
- But...
- New FTAs take time to negotiate
- Negotiation often includes many compromises
- Implementation & enforcement not necessarily simple
  - Political changes possible
- EU side: competence disputes



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