

Logic of Positive Engagements

The background features a dark gradient transitioning from black on the left to a lighter grey on the right. On the right side, there is a bright light source that creates several sharp, radiating lines or rays of light that spread out towards the left, creating a sense of depth and focus.

The puzzle

Spectacular failure



Spectacular success



Observation bias

Successful threat of sanctions



Successful offer of positive incentives



Political bias and bad name

APPEASEMENT



Your turn

Typology

Exchange model



Catalytic model



Compatible expectations (simulation)



Commitment in international politics



Credibility problem



Regime type and decision to use carrots

	Coercion attempt	Inducement attempt	Total
Receiver is not a democracy	102	38	140
Receiver is a democracy	21	30	51
Total	123	68	191

Regime type and success of using carrots

	Unsuccessful Inducement Attempt	Successful Inducement Attempt	Total
Receiver is not a democracy	13	25	38
Receiver is a democracy	4	26	30
Total	17	51	68

But what about the real problems?



- Military force



- Economic sanctions



- Positive incentives

Can positive economic incentives achieve what negative economic incentives cannot?

Make counterfactual scenario assuming that the sender used positive incentives

(Same cases you did for sanctions 😊)

Consult:

Jack S. Levy (2015)
Counterfactuals, Causal Inference, and Historical Analysis, Security Studies, 24:3, 378-402.

Compatible expectations (simulation)

